

# CHRISTINA L. ESCOBAR

DIRECTOR OF SBA & LENDING

## ABOUT

As Director of SBA & Lending of the Worcester Business Development Corporation (WBDC), Christina brings over 25 years of experience in the field of finance and accounting.

Christina helps provide financing to small business owners who are looking to revitalize, modernize, and grow in Worcester County. Annually, the SBA 504 Loan Program provides financial assistance to nearly 65,000 small business owners nationwide. As the WBDC's Director of SBA, Christina works with potential small business owners, local and federal governments, SBA administrators, as well as lending institutions to provide financing for businesses who do not qualify for a conventional loan.



As WBDC is a federally designated Certified Development Company (CDC), Christina's mission, and that of the WBDC, is to serve as an innovative and leading force in economic development for projects in the City of Worcester and the region. The WBDC's \$31 million small business loan portfolio continues to grow with goals of local business growth, job creation, economic renewal and revitalization, and tax base expansion.

Christina is responsible for the growth and maintenance of the loan program with duties including marketing, new loan workups, application services, credit analysis, loan closings and portfolio servicing. Christina works with staff to ensure that all activities are following the Code of Federal Regulations under the standard operating procedures of the SBA 504 Loan Program.

## PRIOR EXPERIENCE

Christina has extensive experience in accounting and finance. Prior to joining WBDC, Christina held the position of Administrative Manager at Billman-Golemme Associates & Catalyst Wealth Advisors where she was responsible for tax return preparation, general ledger maintenance, billing and assistance with financial forecasts and budgeting for the firm. Simultaneously, in her role for Catalyst Wealth Advisors, she assisted multiple clients with financial transactions and investment portfolio maintenance. In these roles, Christina served as the initial point of contact for clients, utilizing her exceptional interpersonal and problem-solving skills. Christina has also held prior finance positions including working as a Legal Fees Analyst at the Federal Deposit Insurance Corporation (FDIC) for five years.

## EDUCATION AND CERTIFICATIONS

Christina received her Associates degree in Business Administration from Becker College.

In her free time, Christina enjoys spending time with her husband and two children and traveling.

